

# eTurns TrackStock Manage

Automated replenishment that optimizes inventory for distributors and their customers

eTurns TrackStock Manage is cloud software that provides distributors and their customers automated inventory replenishment of stockrooms and trucks using phones, PDAs, RFID or IoT weight sensors. TrackStock Manage includes all the benefits of TrackStock Replenish, a mobile ordering app that scans barcodes, plus the ability to track consumption. By tracking consumption, users can optimize inventory, manage consigned inventory and get real-time visibility.

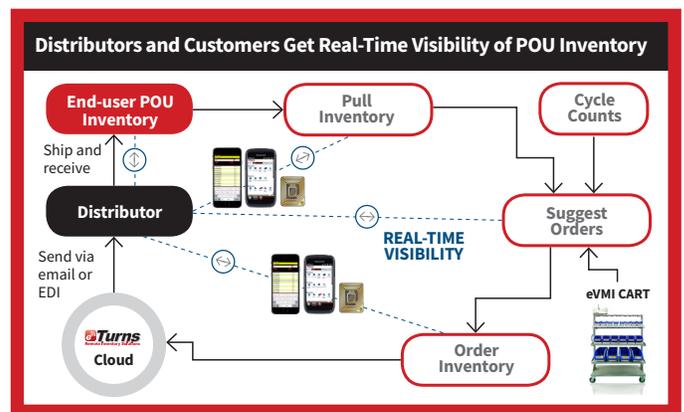
 <p>Replenish 10x faster than ecommerce sites</p>	 <p>Decrease customer inventories by up to 73%</p>	 <p>Increase existing-customer revenue up to 30%</p>	 <p>Reduce shrinkage and stockouts to near 0</p>
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## eTurns TrackStock offers levels of automated replenishment

MANUAL	SEMI-AUTOMATED	AUTOMATED	
			
<p><b>Trackstock Replenish</b></p> <ul style="list-style-type: none"> <li>Scan barcodes to reorder using phone camera &amp; mobile app</li> <li>CMI &amp; VMI</li> </ul>	<p><b>Trackstock Manage</b></p> <ul style="list-style-type: none"> <li>Scan barcodes to order, use and receive inventory which tracks real-time inventory status</li> <li>Can bill on consigned usage</li> </ul>	<p><b>Trackstock RFID</b></p> <ul style="list-style-type: none"> <li>1 scan to order/use/ receive by waving tagged bin past RFID tower</li> </ul>	<p><b>Trackstock eVMI</b></p> <ul style="list-style-type: none"> <li>Weight sensors under bins track use and reorder automatically based on min/max.</li> <li>Complete physical inventory on each item 2x/day</li> </ul>

## Offer eTurns as a value-added replenishment service to differentiate your distributorship

Distributors that manage customers' inventory with pencil and clipboard are vulnerable to errors, stockouts and bin-stuffing complaints. eTurns helps distributors differentiate themselves and build loyalty by supplying their customers with a mobile replenishment service that makes the ordering process more accurate and 10 times faster than ecommerce sites (or paper and pencil). It can also lower procurement and carrying costs by up to 90 percent.



## Track consigned or customer- owned inventory with ease

TrackStock Manage works for consigned or customer-owned inventories. Managing consigned inventory is easy with eTurns because we capture all usage transactions, allow the distributor to invoice accurately, and provide one set of books for reconciliation.

## Optimize inventories to prevent stockouts

With eTurns TrackStock Manage, customers scan items as they are used. The app records the usage and constantly compares the quantity on hand to the minimum, maximum, and critical levels, and triggers automated replenishment when a minimum is breached.

## Benefits to the distributor

- Get real-time visibility into your customers' remote stockrooms and other suppliers' items.
- Increase same-customer revenues by over 30 percent by saving customers time and money and optimizing their inventory as they move spend from other distributors to you.
- Offer differentiating value-added services like automated replenishment and consigned inventory.
- Lower procurement costs by up to 90 percent.
- Get powerful dashboard analytics and project-based reporting to drive efficiency.
- Integrate with WMS, ERP or accounting systems.
- Reduce stockouts .

## Benefits to the distributor's customer

- 10 times faster replenishment process than paper and pencil or cumbersome mobile e-commerce sites. Simply scan all items and tap to send.
- Optimize inventory and avoid stockouts across all suppliers.
- Reduce inventory levels and carrying costs by up to 73 percent.
- Use one tool to reorder and manage all supplies (supplier-independent).
- Reduce procurement costs by up to 90 percent.
- Get powerful dashboard analytics and project-based reporting to drive efficiency.
- Integrates with WMS, ERP or accounting systems.
- Customers with service trucks can track material for ALL suppliers & create workorders

## Testimonials

eTurns is the proven leader in helping distributors automate replenishment of their customers' stockrooms and trucks. We have more than 1,600 customers in a variety of industries, including: Anixter, Graybar, Gexpro, Rexel, TTI Inc., Tesla, SpaceX, Cisco, Intel, Rolls Royce, Shell, Northrop Grumman, General Atomics, Siemens, University of California at Davis, and others.

"eTurns has live capture of parts usage, unlike our JD Edwards ERP. With eTurns on our 75 service trucks, we decreased line items from 315 to 170 and inventory from \$20k to \$14k on each truck. eTurns helped bring our carrying costs from \$1.6M to \$875K, for a savings of \$725,000 a year. We reduced our 8 people in procurement to 3 and redeployed those people to dispatch and customer service."

—Carlos Echazabal, Sr. Director of Operations, Service America

"If the customer didn't have eTurns, we could not control the consigned inventory at the customer's location. eTurns provides a great way to record the parts the customer used so we can bill them. Without it, we would have a lot more confusion and negotiations with customers."

—Ignacio Valdes, Supply Chain Manager, Anixter

"We were using a manual process... The value of our inventory on hand was north of \$75,000 when we started using eTurns; now we have around \$20,000 sitting on the shelves. The drain on my time has been significantly reduced and continues to improve."

—Brian Galowitz, Manager, Lakes Region EMS

### Modules in eTurns TrackStock Manage

- [Asset Maintenance](#)
- [Bill of Material](#)
- [Configure & Schedule Reports](#)
- [Cycle Count](#)
- [Dashboard Alerts & Analytics](#)
- [Kitting](#)
- [Project Spend Limit](#)
- [Pull](#)
- [Receive](#)
- [Replenish](#)
- [Requisition](#)
- [Stage Material](#)
- [Tool Tracking and Maintenance](#)
- [Transfer](#)
- [Work Order](#)