

DATA-DRIVEN REPLENISHMENT OF POINT-OF-USE INVENTORY

Count and reorder VMI/CMI inventory up to 10× faster.

Do orders, counts, and pulls with easy scans or sensors to auto-replenish from Graybar and other suppliers. No web searches, no clipboards, no paper. SmartStock Select Level 3 frees cash out of consigned and customer-owned inventory with optimized min/max auto-replenishment.

Faster orders, counts & pulls

Scan to order, count, or pull parts and send integrated orders to Graybar as well as email orders to any other supplier. Paperless from shelf to ERP. Option to use weighted bins, RFID, eLabels.

Optimized inventory — less cash on the shelf

The Min/Max AI Dashboard tracks customer usage and displays available savings from moving to optimized min/max levels. Fewer stockouts — less overstock.

Reporting & job-costing

83 reports you can schedule and send as email alerts — and export cleanly to feed AI tools for deeper insight.

Future-proof

Upgrade a stockroom from Level 1 to Level 3 in seconds when you wish to start tracking quantity-on-hand and optimizing levels.

Graybar Customer M&L Electrical, a contractor

"In the past, I spent at least two hours a day personally counting materials for the next day's jobs. With eTurns it only takes me 5 minutes every two weeks — it gives me data on usage, quantity on hand, min/max levels and much more. We tried another vendor's inventory app for a while, but it didn't work well. We eventually moved that part of our business to Graybar just because of their expertise in delivering VMI with the eTurns TrackStock app, which we knew we liked."

— Jason Barron, Field Operations Manager, M&L Electrical

Why should I choose SmartStock Select Level 1 over SmartStock Plus (or use them together)?

- 1 Counts compare to min/max levels and create suggested orders if counts are below min.
- 2 Advanced reporting you can schedule and send as email alerts.
- 3 Reports export clean — AI-ready for deeper insight.
- 4 Future-proof: seconds to upgrade Level 1 → Level 3.
- 5 Better, easier barcode label printing.
- 6 Multi-supplier: integrated ordering with Graybar, emailed orders to other suppliers.

Compare the four SmartStock solutions

Graybar SmartStock

SmartStock Plus is Graybar’s own mobile app. Levels 1–3 are SmartStock Select, powered by eTurns TrackStock.

	SmartStock Plus Graybar mobile app	Select L1 Replenish	Select L2 Trucks only	Select L3 Optimize
Connectivity	✔ Offline capable	✔ Offline capable	✔ Offline capable	✔ Offline capable
Primary use	Field lookup & ordering from Graybar	Scan to order / count from any supplier	Full Level 3 for service trucks	Optimize stockroom & truck inventory
Multi-supplier ordering	✗	✔	✔	✔
Scan to order or count	✔	✔	✔	✔
Barcode label printing	Basic	✔ Better & easier	✔	✔
Min/max replenishment on counts	✗	✔	✔	✔
Consignment inventory	✗	✔	✔	✔
Track usage, on-hand, pulls & receives	✗	✗	✔	✔
Work orders (parts, labor, signatures, images)	✗	✗	✔	✔
Scheduled reports & email alerts	✗ None	✔ 25+ reports	✔ 50+ reports	✔ 83 reports
Min/Max Tuning (AI) Dashboard	✗	✗	✔	✔
SensorBins, RFID & eLabels	✗	✗	✔ Hardware add'l	✔ Hardware add'l
Tool crib, asset maint., requisitions & kitting	✗	✗	✔	✔
QuickBooks integration	✗	✗	✔	✔
Unlimited users, items & suppliers	Graybar app	✔	✔	✔
SOC II Type 2, permissions & audit trail	✗	✔	✔	✔
Graybar pricing	Free Included with Graybar account	\$155 per branch / mo · unlimited stockrooms	\$200 once per truck + \$79 / mo per truck	\$995 once + \$180 / stockroom / mo

All Select levels support consigned or customer-owned inventory, with **Bill on Replenish** or **Bill on Consumption** billing. Unlimited users, items, and suppliers. SOC II Type 2 certified with user permissions and audit trail.

✔ included ✗ not available

SmartStock Select Level 1 compares counts to min/max levels and suggests an order if counts are below the minimum. A person scans and confirms.